

Karen Vardanyan

Work Experience

- January 2005-present** **UNION OF INFORMATION TECHNOLOGY ENTERPRISES-** Yerevan, Armenia
Armenian ICT business association
The Union of Information Technology Enterprises (UITE) of Armenia is the first and the biggest IT Association of Armenia. UITE was founded in 2000 as a non-profit, non-governmental association of ICT companies working in Armenia.
Position: Executive Director
- August 2005-August 2006** **ENERPRISE INCUBATOR FOUNDATION-** Yerevan, Armenia
Position: Consultant
- April 2002-August 2005** **ENERPRISE INCUBATOR FOUNDATION-** Yerevan, Armenia
Enterprise Incubator Foundation (ICT promotion business agency) is a joint effort of the Government of Armenia and the World Bank to assist the Armenian Information Technology sector by providing a comprehensive package of business, training, and facility services.
Position: Deputy director, chief analyst
- October 2000–March 2002** **MINISTRY OF INDUSTRY AND TRADE –** Yerevan, Armenia
Position: Head of Information Technology Development Directorate
Accomplishments:
- Government of Armenia adoption of IT Industry as a priority sector
 - Development of the Concept for IT Industry Development in Armenia
 - Formation of Secretariat of Information Technologies Development Support Council near Prime Minister (co-ordination of the activities of the working groups)
 - Development of guidelines for the integration the Master Strategy Plan with Concept for IT Industry Development in Armenia
 - Drafting of the Law on E-document and E-signature
 - Preparation of the Schedule for the implementation of tasks envisaged in the IT Industry Development Concept
- November 1999-October 2000** **DIRECT SKILL SYSTEMS LLC-** Yerevan, Armenia
Position: Executive Director
Accomplishments:
- Educational software development

- November 1991–1999** **HRAT LLC – Yerevan, Armenia**
Position: Technical Director
Accomplishments:
- Designed and produced small hydro-turbines.
 - Installation of hydro-power plants in rural area of Armenia.
 - Regeneration of the production of hydraulics impact in Armenia.
- April 1989- November 1991** **“SYNTHESE” Co-operative – Yerevan, Armenia**
Position: Deputy Director
Accomplishments:
- Designed more than 30 establishments (schools, hospitals, churches, production buildings and other constructions) in the region suffered from the earthquake.
 - Computerization of construction design process
- January 1988- April 1989** **YEREVAN POLYTECHNIC INSTITUTE - Yerevan, Armenia**
Metal-Constructing Department
Position: Training specialist
Accomplishments:
- Researches in Department of Material Resistance
- August 1987- January 1988** **SCIENTIFIC-RESEARCH INSTITUTE OF ARCHITECTURE AND CONSTRUCTION – Yerevan, Armenia**
Position: Engineer
Accomplishments:
- Implementation of tests of building structures envisaged for agricultural complex.
- October 1986- August 1987** **DIRECTORATE OF IRRIGATION SYSTEMS OF SHAHUMYAN REGION – Yerevan, Armenia**
Position: Head of Water Supply Department
Accomplishments:
- Experimental Implementation of self-sustainable irrigation system in Armenia.

Education

- 1981–1986** **YEREVAN POLYTECHNIC INSTITUTE - Yerevan, Armenia**
Faculty of Construction Engineering
Diploma in Hydro Engineer
- February - April, 2009 **Harvard Kennedy school**
Strategy framework for nonprofit organizations

Consulting

- 1999** **VOCA**
Position: Consultant
- Evaluation of the different water projects

1997

GTZ

Position: Consultant

- Project development for improvement of irrigation and clean water supply in South Armenia

1997

VOCA

Position: Consultant

Implementation of mini hydro-power plant pilot project in earthquake zone Gjargar village

Professional Membership

- Founder of the Union of Information Technology Enterprises
- Founder of the Association of Investment and Innovation Initiative
- Founder and board member of Armenian Association of Telemedicine (AATM)
- Member of Professional board of consultant of VISTAA.

Key Qualification

- Twenty years of a professional career with business organizations, various scientific, educational and design institutions, the Parliament, the Government, local and international NGO's, the UN, USAID,GTZ, OSI, Save the Children, VOCA and other international organizations;
- Knowledge of economics (particularly in private investment and export, information technology industry, hydro energy industry).
- Can provide in-depth analysis and development of policies, strategies, and programs in economic and industry fields
- Proficient in selecting, leading, managing, supervising, and administering large multi-disciplinary teams of experts (representatives of business, NGO's, Government) in analyzing industrial and economical issues
- Experienced in drafting legislation and lobbying activities
- Experienced in consulting and assisting different organizations in formulation and development of infrastructure developing projects
- Experienced in holding negotiations with different organizations (representatives of business, NGO's, Governmental bodies and international organizations)

Grant Management

UITE

Grant titled "Armenian High Tech Virtual Community Portal" from USAID CASP (2007-2008)

Position: Project manager

DIRECT SKILL SYSTEMS LLC

Grant titled "Developing of educational courseware on Geography of Armenia and Physics for colleges on CD" from **Open Society Institute** (2000).

Position: Project manager

HRAT LLC

Grant from Armenian Community of **Mannheim (Germany)** (1998) for the development and maintenance of the hydro-plant in village Tumy.

Position: Project manager

HRAT LLC

Grant titled "Supplying the electro-energy to the refugees in Egheghis village via Hydro power plant" from "**Save the Children Foundation**" (1996-97).

Position: Project manager

Inventions Author of seven patented inventions

Languages Armenian and Russian, native speaker. English - good. French - conversational.

Date of Birth 01.01.1964, Yerevan, Armenia